

Appendix Table 2: Descriptive Statistics for CPS-TUS Data with Minimum Pricing Laws

Variable	All Smokers: Everyday, Someday			Everyday Smokers			Someday Smokers		
	Count	Mean	SD	Count	Mean	SD	Count	Mean	SD
	Price (Range 0-98)	51,881	4.50	3.01	42,832	4.42	3.00	9,049	4.87
Minimum Pricing Law (Dichotomous Variable, States with Laws=1)	59,276	0.55	0.50	47,589	0.55	0.50	11,687	0.56	0.50
State Tax Rate (Range 7-435)	59,276	113.47	79.93	47,589	112.41	79.69	11,687	117.54	80.69
Number of Parties Regulated > 1	59,276	0.42	0.49	47,589	0.43	0.50	11,687	0.40	0.49
Total Markup Across Standard Distribution (Range 0-5)	59,276	1.17	1.26	47,589	1.17	1.26	11,687	1.17	1.25
Total Market No Markup	27,449	0.50	0.50	22,109	0.50	0.50	5,340	0.50	0.50
Total Markup 0-6%	904	0.00	0.05	747	0.00	0.06	157	0.00	0.05
Total Markup 6-12%	21,169	0.37	0.48	16,976	0.37	0.48	4,193	0.38	0.48
Total Markup 12-18%	9,068	0.11	0.32	7,209	0.11	0.32	1,859	0.11	0.31
Total Markup Greater than 24%	686	0.02	0.13	548	0.02	0.13	138	0.02	0.13
Cartage Applied to Base Cost (Dichotomous Variable, Cartage Applied to Base Cost=1)	59,276	0.22	0.41	47,589	0.22	0.42	11,687	0.19	0.39
Any Taxes Applied to Base Cost (Dichotomous Variable, Any Taxes Applied to Base Cost=1)	59,276	0.42	0.49	47,589	0.43	0.50	11,687	0.38	0.49
Other Fees Applied to Base Cost (Dichotomous Variable, Other Fees Applied to Base Cost=1)	59,276	0.15	0.36	47,589	0.16	0.36	11,687	0.14	0.34
State Does Not Allow Coupons	59,276	0.13	0.33	47,589	0.13	0.33	11,687	0.13	0.34
Consumers Cannot Receive Below-Cost Coupon (Dichotomous Variable, Consumers Cannot Receive Below-Cost Coupon=1)	59,276	0.14	0.35	47,589	0.14	0.35	11,687	0.15	0.36
Below-Cost Combination Sales Not Allowed (Dichotomous Variable, Below-Cost Combination Sales Not Allowed=1)	59,276	0.43	0.50	47,589	0.43	0.50	11,687	0.45	0.50
Trade Discounts May Not Be Used (Dichotomous Variable, Trade Discounts May Not be Used = 1)	59,276	0.15	0.36	47,589	0.16	0.36	11,687	0.15	0.35
Trade Discount Definition Does Not Include Buy Downs, etc (Dichotomous Variable, Trade Discount Definition Does Not Include Buy Downs=1)	59,276	0.49	0.50	47,589	0.49	0.50	11,687	0.50	0.50
Parties May Not Meet Competitor Pricing (Dichotomous Variable, Parties May Not Meet Competitor Pricing =1)	59,276	0.06	0.24	47,589	0.06	0.24	11,687	0.05	0.22
Promotion Variables Applied Pre-Sale (Trade Discount Used to Reduce Base Cost + Trade Discount Definition Includes Buy downs + State Permits Distributors to Meet Competitor Pricing + State Restricts Meeting of Competitor Pricing)	59,276	0.50	0.50	47,589	0.49	0.50	11,687	0.51	0.50
Promotions Applied at Sale (Coupons May Reduce Price Below Cost + Number of Parties Distributing Below-Cost Coupons to Consumer + Below-Cost Combination Sales Allowed + Restrictions on Below-Cost Combination Sales)	59,276	0.43	0.49	47,589	0.43	0.49	11,687	0.43	0.49
Age (Range 15-85)	59,276	42.21	15.00	47,589	42.85	14.90	11,687	39.78	15.12
Sex (Dichotomous Variable, Male=1)	59,276	0.54	0.50	47,589	0.53	0.50	11,687	0.56	0.50
Race (White Only)	50,198	0.83	0.38	40,820	0.84	0.37	9,378	0.78	0.41
Race (Black Only)	5,370	0.11	0.32	3,935	0.11	0.31	1,435	0.15	0.36
Race (Other)	1,216	0.01	0.11	891	0.01	0.11	325	0.02	0.13
Race (Asian Only)	1,129	0.02	0.15	844	0.02	0.14	285	0.03	0.17
Race (Multiracial)	1,363	0.02	0.14	1,099	0.02	0.14	264	0.02	0.14
Education (Less than HS Diploma)	10,261	0.19	0.39	8,512	0.19	0.39	1,749	0.17	0.38
Education (HS Diploma)	23,561	0.39	0.49	19,909	0.41	0.49	3,652	0.31	0.46
Education (Some College)	17,991	0.30	0.46	14,167	0.29	0.46	3,824	0.32	0.47
Education (College Grad Plus)	7,463	0.12	0.33	5,001	0.10	0.30	2,462	0.20	0.40
Labor Force (Employed-At Work)	35,441	0.60	0.49	28,141	0.60	0.49	7,300	0.63	0.48
Labor Force (Employed-Absent)	1,435	0.02	0.15	1,134	0.02	0.15	301	0.02	0.15
Labor Force (Unemployed-On Layoff)	664	0.01	0.10	526	0.01	0.10	138	0.01	0.11
Labor Force (Unemployed-Looking)	4,060	0.08	0.27	3,233	0.08	0.27	827	0.08	0.27
Labor Force (Not in Labor Force)	6,077	0.09	0.28	5,024	0.09	0.29	1,053	0.07	0.26
Labor Force (Not in Labor Force-Disabled)	5,797	0.09	0.29	4,878	0.10	0.29	919	0.07	0.26

Labor Force (Not in Labor Force-Other - Excluded Category is Employed-At Work)	5,802	0.10	0.31	4,653	0.10	0.30	1,149	0.11	0.31
Income (Less than \$20,000)	15,423	0.27	0.45	12,496	0.28	0.45	2,927	0.26	0.44
Income (\$20,000 to \$34,999)	12,887	0.23	0.42	10,519	0.23	0.42	2,368	0.22	0.41
Income (\$35,000 to \$49,999)	8,989	0.16	0.37	7,295	0.16	0.37	1,694	0.15	0.36
Income (\$50,000 to \$74,999)	9,927	0.17	0.38	7,921	0.17	0.38	2,006	0.17	0.38
Income (\$75,000 or More)	9,042	0.16	0.37	6,846	0.16	0.36	2,196	0.20	0.40
Interview Month May, Year: 2006	11,432	0.18	0.38	9,185	0.18	0.38	2,247	0.18	0.39
Interview Month: August, Year: 2006	8,651	0.18	0.38	7,022	0.18	0.38	1,629	0.17	0.38
Interview Month: January, Year: 2007	1,158	0.17	0.38	9,411	0.17	0.38	2,171	0.16	0.37
Interview Month: May, Year: 2010	10,441	0.16	0.37	8,299	0.16	0.37	2,142	0.17	0.37
Interview Month: August, Year: 2010	7,503	0.16	0.36	6,018	0.16	0.36	1,485	0.16	0.36
Interview Month: January, Year: 2011	9,667	0.16	0.36	7,654	0.15	0.36	2,013	0.16	0.37