

Table 7 Percent market share for 1998–2000 (or nearest years where data available) based on legitimate sales only for all countries bar Belarus

	Azerbaijan			Belarus		Estonia		Georgia			Kazakhstan			Kyrgyzstan	
	1998	1999	2000	1999	2000	1999	2000	1998	1999	2000	1998	1999	2000	1998	1999
<i>Multinational</i>															
<i>manufacturers</i>															
BAT						6.4	10.1								
Philip Morris						51	63.0				70.0	78.0	75.0		
JTI/RJR											15.0	12.0	8.5		
Gallagher/Liggett															
Ducat/Austria Tabak						29	27.0				10.0	4.2	6.9		
Reemtsma														17.0	35.0
House of Prince Riga (BAT associate)															
Seita/Altadis															
<i>sub-total</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>86</i>	<i>100</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>95</i>	<i>94</i>	<i>90</i>	<i>17</i>	<i>35</i>
<i>Other named manufacturers</i>															

	Azerbaijan			Belarus		Estonia		Georgia			Kazakhstan			Kyrgyzstan	
	1998	1999	2000	1999	2000	1999	2000	1998	1999	2000	1998	1999	2000	1998	1999
Amer Tobacco						5.1									
Bulgartabak															
Balkan Star															
CNTIEC-Kazakhstan															
Donskoy Tabak															
European Tobacco															
Baku	33.9	64.4	64.0												
Neman				40.0	39.0										
Nevo Tabak															
Tabak Invest				2.0	6.0										
Tutun CTC															
Others															
Other manufacturers	1.2	2.9				8.5		20.3	36.9	44.3			3.0		
Other importers	64.9	32.7	36	15.0	15.0			79.7	63.1	55.7				83	65.0

	Azerbaijan			Belarus		Estonia		Georgia			Kazakhstan			Kyrgyzstan	
	1998	1999	2000	1999	2000	1999	2000	1998	1999	2000	1998	1999	2000	1998	1999
(includes TTCs)															
Others unspecified											5.0	5.8	6.6		
<i>Smuggled / counterfeit brands (where data given - Belarus only)</i>				43.0	40.0										

Source: ERC statistics

Note: no data given at all for Armenia or Tajikistan and no market share data for Turkmenistan in part due to the high levels of smuggling.