

Appendix

Table A1. Paraguay: Suppliers of tobacco raw materials (kg) (NCM 2401.10, NCM 2401.20, and NCM 2401.30)

Suppliers	Country	2015	2016	2017	2018	2019
Brasfumo Industria Brasileira de Fumo S.A.	Brazil	5,395,500	6,637,364	6,624,543	6,729,551	6,091,190
Coop. de Productores Tabacaleros de Salta Ltda.	Argentina	3,775,877	6,491,842	7,264,343	9,041,186	5,829,777
Rio Grande Tabacos Ltda.	Brazil	1,932,242	1,544,370	709,021	2,419,278	2,856,727
T&h Tabacos S.A.	Argentina	0	1,422,960	2,720,704	3,133,361	2,480,235
Cooperativa de Tabacaleros de Jujuy Limitada	Argentina	1,703,730	2,108,829	3,415,260	5,030,570	2,446,603
China Brasil Tabacos Exportadora S.A.	Brazil	2,494,270	1,960,198	1,321,833	2,637,801	2,024,920
Cia. Ind. De Tabacos Monte Paz S.A.	Uruguay	375,382	274,800	166,620	2,237,438	2,001,473
Alliance One International A.G.	Tanzania	710,464	463,717	532,510	19,816	2,001,216
ITC Limited	India	1,255,815	957,825	1,740,915	2,193,411	1,918,620
Tabacos Marasca Ltda.	Brazil	2,179,676	2,095,300	1,316,953	2,402,679	1,768,052
Premium Tabacos do Brasil S.A.	Brazil	1,494,655	1,716,249	1,789,814	2,965,327	1,764,744
Alliance One Tobacco Argentina S.A.	Argentina	1,123,920	2,291,970	2,577,257	3,103,200	1,520,083
Comercial de Tabacos Michelin Ltda.	Brazil	283,328	69,236	311,821	1,136,102	1,438,612
Nicos Gleoudis Kavex S.A.	Greece	1,062,331	1,018,037	788,164	730,410	1,172,554
Newco Tobacco Services Ltd.	India	0	0	0	0	1,063,844
Others		11,141,389	7,284,064	6,664,436	5,613,387	4,107,704
Total		34,928,577	36,336,760	37,944,194	49,393,514	40,486,353

Source: Penta Transactions using data from DNA

Note: This table only list company that exports raw tobacco. Some of this companies may be exporting as part of a partnership or agreement with other companies. For example, Cooperativa de Tabacaleros de Jujuy Limitada may have agreements in place with global dealers, e.g., Alliance One International or Universal Leaf to purchase and export raw tobacco.

Table A2. Paraguay: Main suppliers of filters for cigarettes (kg) (NCM 5502)

Suppliers	Country	2015	2016	2017	2018	2019
Grupo Celanese S de R.L. de C.V.	Mexico	2,389,908	2,338,952	3,821,464	3,213,134	2,769,047
Jinan Acetate Chemical Co. Ltd.	China	1,774,597	1,699,095	1,697,510	2,421,346	2,303,841
Rhodia Acetow Brasil Ltda.	Brazil	2,042,723	2,225,080	1,254,390	2,008,873	949,085
Cerdia Brasil Ltda.	Brazil	0	0	0	0	299,232
Fiber & Fiber Company Limited	China	0	0	0	0	62,771
Cia.Ind.de Tabacos Monte Paz S.A.	Uruguay	125,247	145,970	167,422	62,894	41,073
Shimano Uruguay S.A.	Uruguay	0	0	98	270	1,674
La Republicana S.A.	Uruguay	0	0	2,633	1,983	1,352
Import y Export NRH y Compañía	Chile	0	0	0	0	36
E.L.R. Enterprise	U.S.A.	0	0	0	0	35
Binho International Holding Group	China	24,488	0	0	0	0
Essentra Filter Products	U.S.A.	55	22,145	0	2,892	0
HIE Handelsgesellschaft MBH	Germany U.S.A.	226,556	629,862	0	0	0
Hong Kong Apex International Trading	China	2,573	0	0	0	0
Par Intercontinental Ltd.	Hong Kong	73,089	75,496	0	0	0
Solvay Acetow GmbH	Germany	29,441	16,561	0	0	0
T & D Industrial Co. Limited	China	42,621	80,782	60,647	0	0
Tradeark C&G Internacional Limited	China	1,488	0	0	0	0
Aiger Engineering Ltda.	Bulgaria	0	862	0	0	0
Eastman Chemical GmbH	U.S.A.	0	0	3,583	0	0
Fiopart Ltda.	Brazil	0	0	817,723	742	0
BTS S.R.L.	China	0	0	0	11,462	0
Total		6,732,785	7,234,804	7,825,469	7,723,595	6,428,145

Source: Penta Transactions using data from DNA

On average, Grupo Celanese exported to Paraguay 2.8 million kg of filters (43 percent), Jinan Acetate Chemical 2.3 million kg of filters (35.8 percent), and Rhodia Acetow 0.9 million kg of filters (14.8 percent). Grupo Celanese was the main supplier of cigarette filters over the whole period, while Rhodia Acetow (Brazil) was a larger supplier than Jinan Acetate (China) between 2015 and 2016. As reductions in import volumes from the Brazilian companies took place in between 2017 and 2019, the Chinese supplier company remains in second place after Grupo Celanese.

Uruguayan companies are also major exporters of cigarette filters to Paraguay, particularly Compañía Industrial de Tabacos Monte Paz S.A. This company exported 542,000 kilograms of cigarette filters to Paraguay between 2015 and 2019 (about 108,000 kilograms per year).

Table A3. Paraguay: Main suppliers of paper for cigarettes (kg) (NCM 4813)

Suppliers	Country	2015	2016	2017	2018	2019
Miquel y Costas & Miquel S.A.	Argentina/ Spain	2,740,172	2,003,791	2,304,961	3,019,922	1,857,594
Schweitzer Mauduit do Brasil S.A.	Brazil	1,329,842	1,519,052	2,237,873	1,869,359	1,598,201
Mudanjiang Hengfend Paper Co.	China	117,399	279,249	325,902	219,785	706,240
Papierfabrik Wattens Gmbh & Co.	Austria	194,800	83,668	347,654	332,189	355,583
Tannpapier GMBH	Austria	62,333	174,556	331,471	387,432	298,286
Bemis do Brasil LTDA.	Brazil	0	0	226,917	400,309	281,925
PDM Industries	France	47,400	68,817	76,337	89,357	107,751
Hie Handelsgesellschaft MBH	Germany	299,028	248,919	226,246	172,748	98,908
Tann Colombiana S.A.	Colombia	0	1,084	78,007	138,053	88,799
Delfort Group	Austria	0	0	63,279	44,112	82,757
Anup Internacional LTD.	Hong Kong	0	0	0	0	66,280
Rolling Papers of America S.A.	N.A.	0	0	0	20,682	28,540
China Brasil Tabacos S.A.	Brazil	0	0	0	0	24,060
a Republicana S.A.	Uruguay	7,944	902	2,485	3,533	23,013
I.P.C. & L. Argentina S.A.	Argentina	0	0	13,662	34,045	18,316
Toros del Sur S.A.	N.A.	0	0	0	0	17,160
Dr. Franz Feurstein GES M.B.H.	Austria	0	16,294	0	17,154	14,602
Papeteries de Saint-Girons	France	0	0	0	0	13,800
HBI Europe GMBH	Germany	212	2,384	953	1,899	7,190
SWM Engineered for Tomorrow	China	36,041	0	0	5,851	5,267
Al Zawrae International Company	Jordan	0	0	0	0	4,015
Crystal Luggage Group Holding LTD.	China	0	0	0	0	2,992
ITC Limited	India	0	0	0	0	2,392
CTC Logistic S.R.L.	Panama	0	0	0	0	2,260
Hecny Shipping Limited	China	0	0	0	0	2,200
Schweitzer Mauduit International Inc.	U.S.A.	1,691	1,261	1,891	0	1,890
Republic Technologies International	France	453	1,487	1,622	1,471	1,208
Zahwe Trading Limited	China	0	0	0	0	1,207
Others		884,077	705,504	237,460	272,377	4,425
Total		5,721,392	5,106,967	6,476,718	7,030,277	5,716,860

N.A.: not available

Source: Penta Transactions using data from DNA